

> Broadacre Crop Policy - Crop Essentials

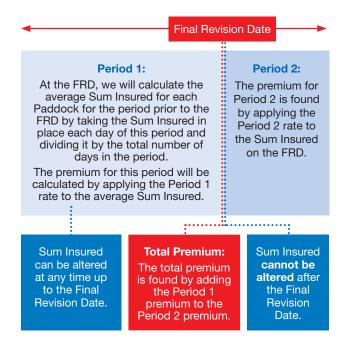
Rural Affinity has developed a new broadacre crop policy which provides broad coverage at a lower premium rate. The policy includes all the features provided under our standard broadacre policy.

The difference with Rural Affinity's Crop Essentials policy lies in the calculation of the sum insured and the premium.

The Sum Insured has been simplified so that you only need to specify the 'Value per hectare' as opposed to the 'Insured Yield' and 'Insured Value' required under our standard broadacre policy. The 'Value per hectare' can be revised at any time up to the Final Revision Date (FRD).

Two premium rates will apply, Period 1 and Period 2:

- 1. Period 1 rate applies prior to the FRD;
- 2. Period 2 rate applies to the sum insured on the FRD.



> Winter Broadacre Premium Calculation Example **Assumptions**

Acceptance Date	Final Revision Date	Area	Crop Essentials Rate	Standard Pre-Harvest Revision Rate
1 July	9 October	100 hectares	1.95%	2.15%

Increase to Sum Insured after FRDC	Crop Esse	ntials	Standard	
Period 1 – 1 July to 9 October (100 days)				
Rate Sum Insured 1 July to 1 September (62 days) Sum Insured 2 September to 9 October (38 days) Average Sum Insured	0.49% \$30,000.00 \$35,000.00 \$31,900.00	100ha x \$300 per ha 100ha x \$350 per ha [(62 days/100 days) x \$30,000] + [(38 days/ 100 days) x \$35,000]	\$30,000 \$35,000 n/a	
Period 1 Premium	\$156.31	0.49% x \$31,900	n/a	
Period 2 - after Final Revision Date Increase in SI				
Rate Sum Insured Period 2 Premium	1.46% \$37,500 \$547.50	100ha x \$375 per ha 1.46% x \$37,500	2.15% \$37,500 \$806.25	2.15%x\$37,500
Total Premium	\$703.81	\$156.31+\$547.50	\$806.25	

> Winter Broadacre Premium Calculation Example...cont

Large Decrease to Sum Insured after FR	Crop Esse	ntials	Standard	
Period 1 – 1 July to 9 October (100 days)				
Rate Sum Insured 1 July to 1 September (62 days) Sum Insured 2 September to 9 October (38 days) Average Sum Insured	0.49% \$30,000 \$35,000 \$31,900	100ha x \$300 per ha 100ha x \$350 per ha [(62 days/100 days) x \$30,000] + [(38 days/ 100 days) x \$35,000]	\$30,000 \$35,000 n/a	
Period 1 Premium	\$156.31	0.49% x \$31,900	n/a	
Period 2 - after Final Revision Date Increase in SI				
Rate Sum Insured Period 2 Premium	1.46% \$15,000 \$219.00	100ha x \$150 per ha 1.46% x \$15,000	2.15% \$15,000 \$322.50	2.15%x\$15,000
Total Premium	\$375.31	\$156.31+\$219	\$322.50	

Crop Failure

Must be confirmed prior to FRD under both products for reduction in premium to be considered.

> Claims Calculation Examples

Standard Pre-Harvest Revision				Crop Essentials	
Schedule Details				Schedule Details	
Crop Type Area Insured Yield (t/ha) Insured Value (\$/t) Field Sum Insured	Wheat 150 2 \$300 \$90,000			Crop Type Area Value per Hectare Field Sum Insured	Wheat 150 \$600 \$90,000
Standard Loss Prior to FRD		Standard Loss After FRD		All Losses	
Potential Yield Insured Value Field Sum Insured % Loss of Potential Yield	3 \$300 \$135,000 17%	Insured Yield Insured Value Field Sum Insured % Loss of Potential Yield	2 \$300 \$90,000 17%	Value per Hectare Field Sum Insured % Loss of Potential Yield	\$600 \$90,000 17%
Gross Loss (\$)	\$22,950	Gross Loss (\$)	\$15,300	Gross Loss (\$)	\$15,300

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